

**Stop** Leaving **Money** on the Table

## Connect The Systems That Are Integral To Your Company's Success

**Provide your team with the data they need when they need it.**

How many different ad-hoc systems are you currently utilizing to manage your business? Many companies rely on tracking random pieces of information across different platforms when running their day-to-day operations. This can complicate the sales process and confuse your sales force. But what if you could gather together all your important data & processes in one simple location?

Help your team avoid dropping the ball on important deals by consolidating your business in one place using Streamline Connector - a single robust CRM connector you can depend on.



[Click Here To Book A No Obligation Call](#)

## Do Members of Your Team Spend Too Much Time on Activities That Could Be Simplified and Automated?

**Provide your team with the data they need when they need it.**

### **Get Rid** of Time-Wasting Redundancy

If your employees are still doing painful, redundant manual data entry across multiple platforms, it's time to make a change. Give your team the power to enter data once and move on to other important tasks, such as working leads & closing sales.

Empower your business by harnessing the power of true connectivity between systems using Streamline Connectors.

### View Your Business **Objectively** From a Whole New Perspective

Are you forever switching between multiple browser tabs & apps in a frustrating attempt to see your business at a glance? Disjointed data can give you a skewed perspective. It's risky to make important decisions when you're only able to see one segment of your business at a time.

When you consolidate your business into one smart CRM solution, you gain valuable insight into the inner workings of your company.

Streamline Connector brings together the data you need from different platforms and gives you an eagle eye 360° view of your business. With a proper understanding of the health of your business, strategic decisions become easier to make and can significantly impact the direction of your business.

Avoid unnecessary risk & give yourself easier access to all the data you need to make educated decisions about your company.

## marketlocation

“Having a CRM system that genuinely reflects our needs, with easy-to-use reporting, has helped us make the sales team around 25% more productive. On top of that, it’s now integrated with the 118 databases, so the team has accurate, continuously updated records to work with.”

*Market Location - Kerry Preston Operational Director*

## LAVENDER GREEN — FLOWERS —

The systems integration work using Streamline, especially with the Xero finance system, has really helped Lavender Green. “We used to cc our accounts manager in on all emails to make sure she never missed a job, so she was flooded with emails,” notes Jade Buck. “We don’t need to do that anymore. With one click all the information finance needs to invoice goes straight into Xero. It’s a massive benefit, saving a huge amount of time in finance and preventing possible human error re-entering data.”

*Lavender Green – Jade Buck*



“The Streamline integration with our Field Worker System has made things faster, and easier, and made us more productive – it has benefited the business in many ways. We used to be waiting days, even weeks for engineers’ job sheets to come back to the office and now we get them the same day. It has eliminated peaks and troughs of work and means we can invoice customers on the day the work is done, while its still fresh in everyone’s memory – not only is that good for cash flow, but it has greatly reduced the amount of time spent dealing with invoice queries.”

*Vencomatic Poultry - Adrian James*



“It has made something that was labour-intensive and difficult to train, into something that is reliable and instant. It allows us to focus on areas where we can add real value to our customers. It has also enabled us to formalise the process, so it’s consistently followed, and everything is input correctly, because it is automated. Integrating the other software we use, like Adobe and Sage, with

CRM, means we can do most things without leaving the CRM system, and that saves us a lot of time. ”

*Phil Gaskell – Business Transfer Group*

## Close More Deals By Getting In Touch With Leads Faster

Are you tired of using too many different systems that slow down your best salespeople when they're handling leads?

If your team doesn't get to a lead fast enough, someone else will make that sale.

Streamline Connectors allow you to bring together the various systems you use to manage your leads in one smart solution. Stop losing hot leads because your salespeople are moving between too many different platforms before they make contact.

Give your sales team the logistical edge they need to close more deals today.

## Extreme Flexibility With Streamline Connector APIs

Whether you want a simple interface or a complex infrastructure, the Streamline CRM Connector support team will help you set up your ideal connectivity solution. Our Streamline Connector APIs give your CRM the flexibility to connect with other software platforms around the web, so you can manage your business from one place. Streamline Connectors help you improve efficiency while growing your business at scale.

# Build an Efficient, Sustainable Business With the Infrastructure, You can Rely on.

For the past 13 years, Streamline CRM has been working hard to help build businesses like yours with the latest developments in CRM technology. Let us do the same for you.

If you're ready to learn more about how Streamline Connectors will save you time, money and frustration, click the button below to book your no-obligation intro call now

[Click Here To Book A No Obligation Call](#)

## Efficcy CRM: an innovative CRM solution for your sales force

Efficcy CRM enhances the productivity of your sales teams by providing sophisticated tools for your customer database, your business activity, managing opportunities and your portfolio of offers, etc.

Whether in the office or in the field, sales representatives have a 360° view of their customers and prospects and their proposals.

They can also segment their database to launch multi-channel marketing actions.



360° customer  
view



Opportunity  
tracking



Interaction log



Reporting



Segmentation



e-Signature